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### Message from the MD

Welcome to our Winter 2020 newsletter.

# Wow, what a year 2020 has been with a Global coronavirus pandemic and now into our second national lockdown as I write!

First, our hearts go out to anyone who has been impacted by the virus, either directly or indirectly and to those who are sick we wish a speedy and full recovery.

Many of our site staff have been on furlough at one point but we still did have quite a few site staff reporting into construction sites each day to support our clients to the best of their ability, whilst working to government guidelines of course.

It would have been a more challenging year for us but fortunately Construction is viewed as an essential Industry.

Our thanks go out to the loyalty of repeat clients and our staff as it would have been an impossible year had it not been for your co-operation.

On a positive note, our clients in the main have been honourable and paid us in good time allowing us to keep working, we are continually pricing work with both our estimators having worked full time since this virus outbreak and we have secured enough work for the first quarter of 2021 with a substantial amount of work running right through 2021.

Even as we deal with the 2nd lockdown, our 50+ person team remains focused on coming back stronger and our relentless commitment to succeed is greater than ever.

Continuing our commitment to providing skilled workers for the future we have recruited a further two apprentices in September of this year, it would have been easy not to recruit this year but apprentices have been the lifeblood of our growth over the years and something I am particularly proud of.

With 2021 just around the corner and new opportunities ahead. Stay safe and healthy both physically and mentally.



Fred

**RECENTLY**

# COMPLETED PROJECTS

## Whickham School

### PROJECT OVERVIEW

This was a new build Secondary School at Whickham built on the same site as the original 1960's buildings. It is an impressive four-story learning experience with large airy classrooms to the perimeter c/w natural ventilation systems to give a much-improved learning environment. The centre of the building has a large main hall, a sports hall and a vast open plan atrium area indicating the grand scale of this building. At the rear is a state-of-the-art multipurpose learning and sports facility leading directly to all sports fields and games areas.

We carried out the full electrical installation to this new build, the extension to the existing main distribution switchboard in the substation, replaced all sub mains cables to existing buildings site wide which remained. Further site wide works carried out were a full fire alarm network interconnecting the new build school to the sixth form block and the remaining buildings as well as an intruder alarm network across site.

### PROJECT NAME

**Whickham School**

### PROJECT CLIENT

**H Malone/ BAM**

### PROJECT DURATION

**11 months**

### PROJECT VALUE

**£1,047m**  
**Electrical services**



**RECENTLY**  
**COMPLETED PROJECTS**

## Goosehill School Morpeth

**Project Client:** H Malone/ BAM

**Project Duration:** 9 months

**Project Value:** £339K Electrical services

**PROJECT OVERVIEW**



This is a new build two-story Primary School in Morpeth for Northumberland County Council. The new school replaces the 108-year-old Goosehill First School in the centre of Morpeth, for children aged 3 to 9 years old including an integrated nursery for 350 pupils. Rooms included 8 large classrooms with natural ventilation system, dedicated integral nursery and reception areas, main hall, library, staff room, offices and toilets. Externally there is a multi-use games area fully fenced in and a fully illuminated 78 space carpark. We carried out the full electrical installation to this new build school and car park area, fed from a new packaged sub-station to the side of the school, including lighting, auto lighting controls, small power, distribution, fire alarm, CCTV, access control and natural ventilation system.



## Croftside, Whitburn

**Project Client:** Tolent Living

**Project Duration:** 12 months

**Project Value:** £370K

**PROJECT OVERVIEW**

Croftside is a mix of one and two-bedroom apartments in the Village of Whitburn on the outskirts of Sunderland. We provided the Electrical Design and Installation to 32 apartments and an annexed building consisting of 4 apartments for rent by South Tyneside Housing Ventures including a separate communal hub for use by the residents.

Works included the provision of a fire alarm, disabled refuge system and sprinkler UPS system, CCTV throughout the internal and external of the building, 5 Electric vehicle charging points and a door entry/intercom system linked back to South Tyneside's Concierge system. The development for the over 55s, is on the site of the former sheltered housing.



## Innovation Village

**Project Client:** Engie

**Project Duration:** 12 months

**Project Value:** £240K Electrical services

**PROJECT OVERVIEW**

New build housing scheme in Gateshead with intelligent heating and lighting controls. We installed the electrical services to 25 properties as part of the development, Gateshead Innovation Village on behalf of Engie for Home Group.

Within the scheme were various heating types with different controls which had never been used together before and provided a challenge for ourselves on site and the design team. Various low energy technologies were incorporated in different plots including Wondrwall Smart lighting, and heating controls and ELE (Extreme low Energy) lighting and power. Solar Panels were installed on some plots to feed the houses hot water and heating systems.

## Customer Satisfaction

Another chance to monitor 'Customer Satisfaction' on each project we complete.

As you know we have a minimum target of 90% customer satisfaction rates.

**Overall satisfaction this quarter is 96.5%**



We have achieved our target and more. Big Thanks to everyone involved in these successful projects

Customer and site	Go Ahead Washington <small>Brims Construction</small>	Go Ahead Consett <small>Brims Construction</small>	Claypath Student Accomodation <small>Student Castle</small>	Nissan Battery Plant <small>Brims</small>	Croftside/Whitburn Towers <small>Tolent</small>		
Maintaining Programme	10	9	9	10	9		
How was our H & S performance?	9	9	10	9	8		
Did we get our part delivered on budget?	9	9	10	10	9		
Was the level of defects at handover acceptable for this type of project?	10	9	10	10	10		
How helpful were our site team?	10	10	10	10	10		
Quality of site supervision	10	10	10	10	10		
How helpful were our office & project management team?	10	10	10	10	10		
What is overall rating of working with M & T during this project?	10	9	10	10	9		
<b>Total Score</b>	<b>96.5%</b>		<b>78</b> Jason Wood <small>Director</small>	<b>75</b> Malcolm Hedley <small>Director</small>	<b>79</b> Angela Leers <small>Assistant Project Co-ordinator</small>	<b>79</b> Peter Reek <small>Project Manager</small>	<b>75</b> Owen Sunter <small>Project Manager</small>



The programme period for the electrical installation was reduced due to other issues but McNally & Thompson increased resources and were committed to help ensure completion to our clients satisfaction. Great effort and thanks to all.

**Jason Wood - Director Brims Construction**

Excellent working relationship with all McNally & Thompson staff and workforce.

**Malcolm Hedley - Brims Construction**

Apart from a few teething issues with CCTV which was down to your subcontractor and not direct M & T we can not fault the workmanship and turn around of any defects that have occurred and communication from all of your team.

**Angela Leers - Assistant Project Co-ordinator Student Castle**

# WELCOME!

## NEW RECRUITS

Since our last Switched on Newsletter we have several new recruits. They started McNally & Thompson at the beginning of 2020 – just before the Covid pandemic! Despite that, they have all settled in well and are a big part of our team

### Simon Stewart

Electrical Estimating Manager

Simon is the first of our new recruits and this is a new role within the estimating team. He will head the department working alongside Paul in estimating.

Simon has been in the electrical industry for 16 years, progressing from being a site supervisor in his early 20s. As part of the senior management team Simon is responsible for ensuring all tenders are priced fairly and accurately to enable the company to remain competitive within the industry. He has a proven track record in estimating and will be looking at ways in which the estimating team can continuously improve.

Simon loves spending quality time with his family. He also loves sport, especially football, boxing and formula one. Simon also enjoys a game of golf in the summer.



### Allan O'Neill

Electrical Contract Engineer

Allan has nearly 25 years' experience within the electrical industry and 10 years in project management on various projects ranging from domestic, commercial, leisure and light industry.

He ensures that the electrical services are installed to the highest of standards and will manage his contracts working with the on-site team to ensure that our clients expectations are met from start to finish.

In his spare time Alan enjoys spending time with his family, walking the family dog, travel, socialising and unfortunately watching Newcastle United...



### Paul Hillcoat

Electrical Estimator

Paul has been involved in various estimating roles for over the last 30 years gaining an extensive knowledge of winning work in the construction industry. Customer focused, he will always strive to provide a competitive tender that will meet the clients' needs whilst ensuring there is a margin in there too.

Outside of work his main hobby is touch rugby, playing for Percy Park Pirates for more than 10 years.



### Graeme Perry

Electrical Contract Engineer

Graeme has over 28 years' experience in the electrical industry. Graeme joins us from a national M&E contractor and is to be responsible for project managing the electrical installation on various size and types of contracts, developing and maintaining pro-active site relationships with both the on-site team and the client along with other members of the wider project team.

In his spare time Graeme enjoys playing golf, running, football and socialising with family and friends.



**Take a look at our newly refreshed website. Our aim was to make it even more user friendly which we think we have achieved.**



[www.mcnallyandthompson.co.uk](http://www.mcnallyandthompson.co.uk)




## Feeding Families

**Feeding Families is about bringing communities together.**

In these challenging times when families struggle to make ends meet, our staff have decided to donate money so we can make up a Christmas Hamper for families who need some help. Often we can feel that the little we can do will have no impact, but we hope that giving a food hamper, especially at Christmas, can make a huge difference.



great north  
run®

## Great North Run September 2020 Cancelled due to Covid

- ▶ This year we had 3 of our employees signed up to take part in the GNR! Fingers crossed that they can enter again for next year and help our chosen charity.

**We have still made a donation to the Sunderland Stadium of Light of £400**

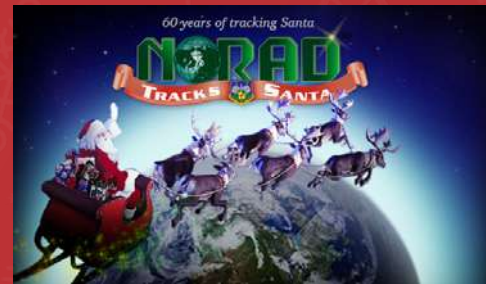
# The Bright Sparks Academy

- ▶ To help our teams to continuously deliver excellent work for our clients and providing opportunity for individual self development, we are investing time and money into creating our own online Academy. The Bright Sparks Academy will be launched soon



Happy Christmas from  
*May your days be Merry & Bright*

McNally  
 Thompson



Now for a little bit of Christmas fun:

**Guess where you think Santa will be in the world at 8pm UK time on Christmas Eve on the official Norad track Santa site/app.**

We shall take a screen shot and email the winner in the New Year

Send a quick email, or give a call to our Office Manager Jackie Winship with your answer

**by Monday 14th December**  
**Whoever gets the nearest will win a bottle of bubbly.**

Go on, give it a go right now.

**jwinship@mcnallyandthompson.co.uk**  
**or call 0191 549 6843**



# McNally & Thompson Business Values



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